Ard Leferink 10th February 2017



Buurtzorg since 2007: the reinvention of a comprehensive community care model

My pre-Buurtzorg experience (1)





- Fun!
- Lot of responsibility
- Satisfied customers
- Problem? Let's solve it!

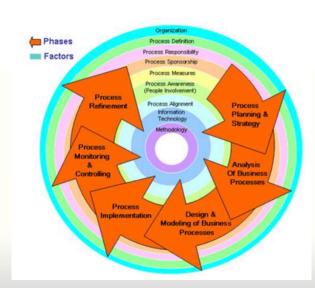






My pre-Buurtzorg experience (2)

- Business & Public administration / consultant
- Making Healthcare organisations professional
 - Business Proces Management
 - Project Management
 - Customer Relationship Management
 - Supply Chain Management
 - Business Intelligence
 - Human Resource Management





- Fun!
- Lot of responsibility
- Satisfied customers
- Problem? Let's solve it!
- No management involved....



- A lot of management involved
- Dissatisfied professionals
- Dissatisfied customers
- Risk? Let's avoid it!
- Problem? Let's manage it!







Situation Home Healthcare 2006

- Fragmentation of cure, care, prevention
- Lower quality / higher costs: wrong incentives: delivering much care against low cost is profitable
- 50% homecare companies financial problems due to high overhead costs
- Dissatisfied employees
- Huge bureaucracy
- Clients? Got lost in the system



The birth of Buurtzorg: 2006



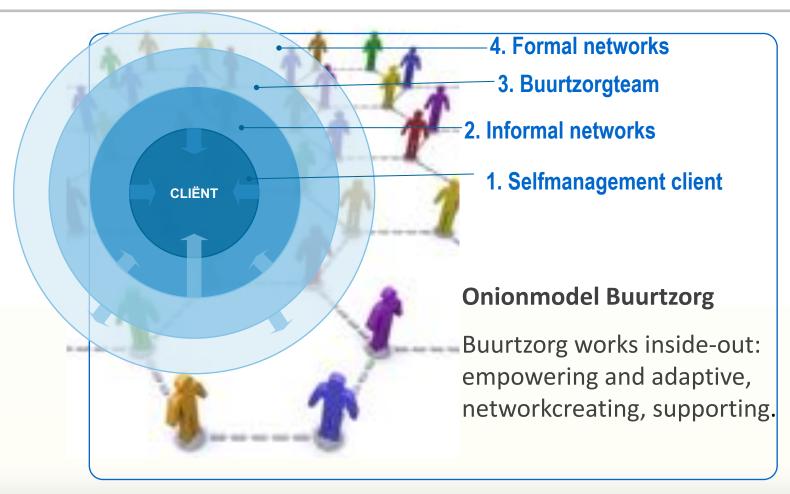


Care Vision

People can take care of themselves as long as possible if they are supported in the right way! Informal care, volunteers can have a big role in supporting elderly and disabled people



Vision: support indepence!





Start Buurtzorg 2006

Starting an organization and care delivery model for home visiting personal and nursing care with:

- independent teams, maximum of 12 nurses
- who organize and are responsible for the complete process:
 - clients, nurses, planning, education and finance;
 - and all kind off coordination activities!!!!



What started with one team

- In the city of Enschede
- Exploded within 10 years
 - 900 teams throughout the country
 - 9000 employees
 - 300 mln € turnover
 - 40 backoffice employees
 - 20 coaches
 - 1 CEO







(Self)-Organisation

- Optimal autonomy
- Complexity reduction (also with the use of ICT)
- Maximum of 12 nurses a team, 40 à 50 clients
- Assessment and taking care of all types of clients: generalists!
- 50% Bachelor educated nurses
- Their own education budget
- Informal networks are much more important than formal organizational structures



As if it were bands.....

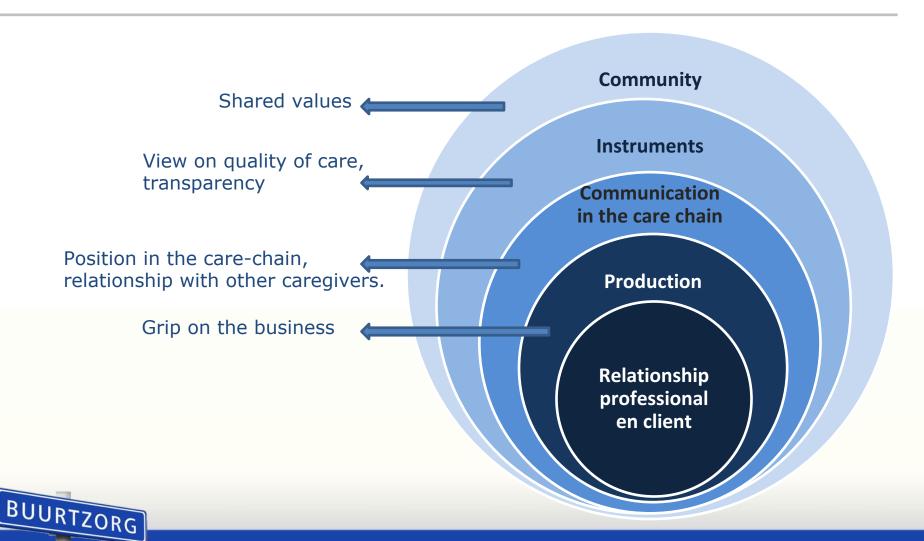


Supporting the independent teams

- 40 people in 1 back office
- Taking care of inevitable bureaucracy, so the nurses won't be bothered with it!
 - The care is charged
 - The employees are paid
 - Making financial statements
 - etc



ICT makes it possible! - Buurtzorgweb



Buurtzorgweb – some aspects

- Community
- Clients and employees data
- Hour registration
- Sharing documents
- All the necessary administration for accountability to cost providers, inspection
- Planning

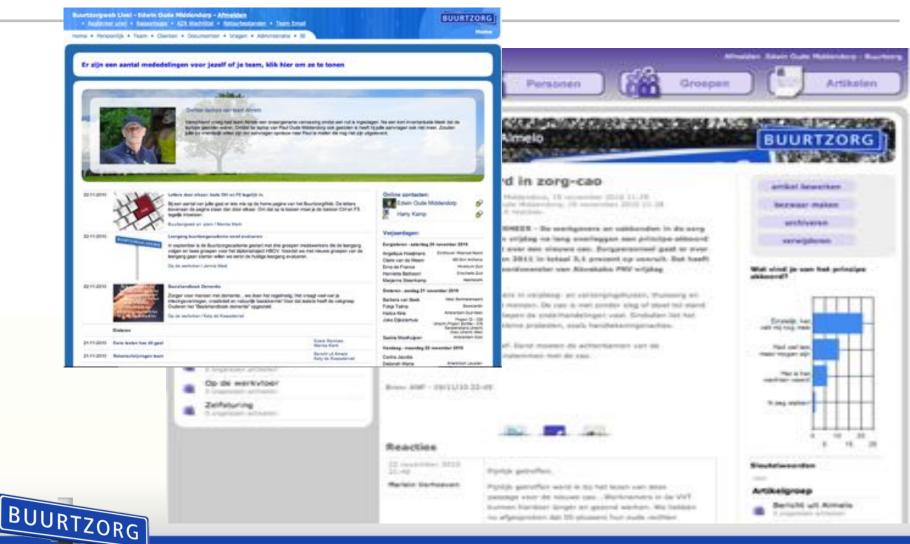


Community

- Shared values. Nurses works all over the country but feel like 'one'
- Nurses can ask for good examples from collegues all over the country.
- 'Management' can easily check the ideas of their employees.
- The back office has an easy way of communication with all the nurses
- Contact between nurses and informal care and other caregivers from the neighborhood



The community - Health 2.0



Cliënttevredenheid Elst 1















Corporate ??

What we don't do

- No strategy meetings. In fact, no meetings at all....
- No policymaking
- No (team)budgetting
- No formalized management of...
 - Customer relations
 - Supply chain
 - Human resources
 - Communication or Public Relations
 - **—**



What we do

- Performance monitoring
- Procurement & Follow new legislation
- Learning from trends, discussions. (Knowledge System)
- Stimulating innovation & learning
- Coaching 'on demand'
- Quality System
 - Focus on what nurses should do, not on how nurses should do that
 - Roles and activities
 - Buurtzorg acadamy





Effect

Satisfied employees

- Thousands of nurses quit their job at traditional organizations and went to work for Buurtzorg
- They appreciate:
 - Working in small teams
 - Working autonomous
 - Independency
 - Strong team spirit
 - User-friendly ICT
- Price for best employer



Satisfied clients



Good quality of care



 Compared to 307 other organizations for community care they give the highest score to Buurtzorg (NIVEL 2009)

And Cost effective!!



